

Making It All Work Together Choice Business Advisors and Breckenridge Materials Success Story.

Choice Business Advisors, St. Louis Missouri, offers an array of comprehensive insurance solutions for every area of commercial indemnification coupled with enterprise resource planning software solutions. These include Microsoft Dynamics SL and the Sage ABRA Human Resource Management system. Breckenridge Material Company is a key account of Choice and Curtis Anderson.

This family-owned and operated company has called St. Louis home for over 80 years. Breckenridge is one of the largest ready-mix suppliers in Missouri. About 8 years ago, Breckenridge contacted Curtis in need of a new accounting system which included a payroll system that would integrate with the Dynamics SL accounting system. Curtis comfortably recommended the SAGE ABRA Human Resource and Payroll Solution since he knew that Business Automation Systems' ABRA to Solomon Interface could link the systems. It could also be customized to satisfy the complex G/L distribution required to each of the 13 EIN's under which Breckenridge operates. This project was a success!

Then in 2005, an analysis of the payroll process indicated an overuse of manual process, particularly in the area of time and labor calculations. For example, Breckenridge works with six unions, each with a different contract that governs rules for shifts, rates, time off and exceptions. The payment rules contained in these union contracts were being calculated by hand and then entered into ABRA.

Partner:

Choice Business Advisors

Business Type:

Consultant

Industry:

Insurance and Software

Systems Represented:

SAGE MAS,

SAGE ABRA HRMS,

***BAS** TimeZone,*

MS Dynamics

Problem:

Choice Business Advisors client, Breckenridge Material Corporation, needed to replace their manual time capture process, but needed the system to handle the rules within 7 different union contracts.

Solutions:

TimeZone by BAS was installed with 24 data collection terminals and an interface to ABRA.

Result:

Managing and approving employee time now occurs on the front-end of the payroll process, making it more accurate and consistent. Payroll is now processed in time for direct deposit, all of which saves Breckenridge time and money.

This manual process alone cost significant time and money. Breckenridge decided to purchase a time and labor system to streamline this process and of course turned to long-time partner Choice Business Advisors for help. Choice Business Advisors turned to BAS for a solution.

When asked why he went to BAS Curtis responded. "BAS has a long history of successful integrations with my client, including the Dynamics SL interface. They know and understand timekeeping and integration; and I trust them. When BAS told me that they offered a time and labor system that they had personally selected, I knew I could trust it to be a robust and complete solution".

Breckenridge ultimately selected BAS's TimeZone system with 24 data collection terminals. The real challenge of the implementation was defining the pay rules for each union contract, for each EIN. The payroll department had rules, the written contracts had rules, the VP who negotiated the contract understood the intent of the rules and managers understood the exceptions. Diane Sector, partner in BAS, thoroughly interviewed everyone involved. Then she set up the rules, tested those rules, and then re-interviewed and retested. Curtis says that the combination of Diane's attention to detail and the robustness of the BAS Time Zone software to handle complex pay rules made this implementation work. Curtis says, "This type of work is not being done many places and then not at the level of BAS."

Yet even with all the up front testing there were a few rules that did not translate to the live environment. Once again BAS rose to the challenge responding quickly to make the needed changes. "So many vendors are only time and materials driven, but when I called Diane she responded quickly working with the Breckenridge management team to correct rules. This was a true team project; it required a strong and trusting relationship among all three parties, Choice, Breckenridge and BAS."

What does using TimeZone by BAS mean to Breckenridge? Breckenridge, for the first time, was able to make direct deposits for their employees. Prior to Time Zone, payroll ran too far behind to make direct deposit deadlines and had to print checks, but no more! Managing and approving employee time occurs on the front-end of the payroll process now, making it more accurate and consistent, all of which saves Breckenridge time and money.

Today Breckenridge still uses the complete ERP system built by Choice Business Advisors and it is BAS "linkages that make it all go". According to Curtis, "this doesn't happen without BAS".

About Business Automation Systems

BAS provides integration expertise and solutions for time and attendance, workforce management, and advanced Payroll/HR interfaces for accounting and costing for users of Sage Software: Abra HRMS, Timberline, MAS 90/200/500, MIP and AccPac.

Clients, Consultants, VARs, Verticals, and Software Publishers working in various industries and many types of organizations throughout North America and the Caribbean have relied on **BAS** - since 1984.



BUSINESS AUTOMATION SPECIALISTS

5736 1st Avenue North, St Petersburg, Florida 33710

www.baspay.com

800-280-9159 phone 727-866-2162 fax
web-team@baspay.com